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Related Media Files:

- Bio: Jodi Kippe, CPA - Executive, Retail Dealer with Crowe Horwath and Company LLC
- Bio: Roger L. Beery II, President - Austin Consulting Group, Inc.
- Bio: Doug Austin, Founder PMG
- Bio: Adam Gillrie, The Paul Gillrie Institute
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Advanced Dealership Expense Control e-Summit (TCCA1)



Advanced Dealership Expense Control e-Summit

Tuesday, January 20th, 1-5 pm Eastern
Via your phone and the Internet

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A distinguished gathering of dealership expense control experts will come together to discuss what costs you can cut even after you think all the fat has been trimmed!

Our ★ All-Star ★ Line Up:

(In Alphabetical Order- Not Order of Presentation)

★ **Chris Andrews** ★

Consultant, Mironov, Sloan & Parziale LLP
Topics: Finding and controlling "hidden expenses" - Creating a "Cost Conscious Environment" and avoiding unexpected legal and auditing fees.



★ **Doug Austin** ★

Founder, Performance Management Group
Topics: Using purchase control concepts to reduce Indirect Expenses. How to get purchasing under tight control in the dealership environment.



★ **Roger Beery** ★

President, The Austin Consulting Group
Topics: Cutting dealership insurance costs without sacrificing coverage and protection. The impact of the financial crisis on how you view, bid and purchase your insurance package.



★ **Robert Davis, CPA** ★

Dixon Hughes PLLC
Topics: Use of MSPs - Managed Service Providers to outsource dealership IT functions to save money.



★ **Adam Gillrie** ★

The Gillrie Institute
Topics: DMS contract negotiations - with a special focus on "advanced" or "extreme" strategies that most dealerships miss during the review and negotiation of their DMS agreements.



★ Jodi Kippe, CPA ★

Crowe Horwath LLP

Topics: Innovative ways to further cut personnel and related expenses - health care, etc. Plus another look at advertising and finance options in a recession environment.



This All-Star group is charged with bringing to you new ideas and strategies for both controlling and reducing the many areas of expense with your dealership. Get ready to drive those expenses even lower!

Each presentation will assume that you have already picked the low-hanging fruit of expense reduction and that you are looking for ways to cut deeper to enhance the bottom line.

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